

# ANALYST DAY 2024

Investing in a cleaner future

AGENDA



Introduction	Dave Martin	Vice President Investor Relations		
ENVIRI				
Realizing the Value of our Environmental Portfolio	Nick Grasberger	Chairman & Chief Executive Officer		
Corporate Financial Update	Tom Vadaketh	Senior Vice President & Chief Financial Officer		
CLEAN EARTH				
Overview	Jeff Beswick	Senior Vice President & Group President		
Revenue & Growth	Elizabeth Peterson	Chief Commercial Officer		
Financial Update	Michael Polcovich	Chief Financial Officer		
Q&A				
Wrap-up	Nick Grasberger	Chairman & Chief Executive Officer		

#### Forward-Looking Statements

The Company's presentation contains forward-looking statements based on management's current expectations, estimates and projections. The nature of the Company's business and the many countries in which it operates subject it to changing economic, competitive, regulatory and technological conditions, risks and uncertainties. In accordance with the "safe harbor" provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, the Company provides the following cautionary remarks regarding important factors that, among others, could cause future results to differ materially from the results contemplated by forward-looking statements, including the expectations and assumptions expressed or implied herein. Forward-looking statements contained herein could include, among other things, statements about management's confidence in and strategies for performance; expectations for new and existing products, technologies and opportunities; and expectations regarding growth, sales, cash flows, and earnings. Forward-looking statements can be identified by the use of such terms as "may," "could," "expect," "anticipate," "intend," "believe," "likely," "estimate," "outlook," "plan," "contemplate," "project," "target," or other comparable terms.

Factors that could cause actual results to differ, perhaps materially, from those implied by forward-looking statements include, but are not limited to: (1) the Company's ability to successfully enter into new contracts and complete new acquisitions, divestitures, or strategic ventures in the time-frame contemplated or at all, including the Company's ability to divest the Rail business; (2) the Company's inability to comply with applicable environmental laws and regulations; (3) the Company's inability to obtain, renew, or maintain compliance with its operating permits or license agreements; (4) various economic, business, and regulatory risks associated with the waste management industry; (5) the seasonal nature of the Company's business; (6) risks caused by customer concentration, the long-term nature of customer contracts, and the competitive nature of the industries in which the Company operates; (7) the outcome of any disputes with customers, contractors and subcontractors; (8) the financial condition of the Company's customers, including the ability of customers (especially those that may be highly leveraged or have inadequate liquidity) to maintain their credit availability; (9) higher than expected claims under the Company's insurance policies, or losses that are uninsurable or that exceed existing insurance coverage; (10) market and competitive changes, including pricing pressures, market demand and acceptance for new products, services and technologies; changes in currency exchange rates, interest rates, commodity and fuel costs and capital costs; (11) the Company's ability to negotiate, complete, and integrate strategic transactions and joint ventures with strategic partners; (12) the Company's ability to effectively retain key management and employees, including due to unanticipated changes to demand for the Company's services, disruptions associated with labor disputes, and increased operating costs associated with union organizations; (13) the Company's inability or failure to protect its intellectual property rights from infringement in one or more of the many countries in which the Company operates; (14) failure to effectively prevent, detect or recover from breaches in the Company's cybersecurity infrastructure; (15) changes in the worldwide business environment in which the Company operates, including changes in general economic and industry conditions and cyclical slowdowns; (16) fluctuations in exchange rates between the U.S. dollar and other currencies in which the Company conducts business; (17) unforeseen business disruptions in one or more of the many countries in which the Company operates due to changes in economic conditions, changes in governmental laws and regulations, including environmental, occupational health and safety, tax and import tariff standards and amounts; political instability, civil disobedience, armed hostilities, public health issues or other calamities; (18) liability for and implementation of environmental remediation matters; (19) product liability and warranty claims associated with the Company's operations; (20) the Company's ability to comply with financial covenants and obligations to financial counterparties; (21) the Company's outstanding indebtedness and exposure to derivative financial instruments that may be impacted by, among other factors, changes in interest rates; (22) tax liabilities and changes in tax laws; (23) changes in the performance of equity and bond markets that could affect, among other things, the valuation of the assets in the Company's pension plans and the accounting for pension assets, liabilities and expenses; (24) risk and uncertainty associated with intangible assets; and the other risk factors listed from time to time in the Company's SEC reports. A further discussion of these, along with other potential risk factors, can be found in Part I, Item 1A, "Risk Factors" of the Company's most recently filed Annual Report on Form 10-K, as updated by subsequent Quarterly Reports on Form 10-Q, which are filed with the Securities and Exchange Commission. The Company cautions that these factors may not be exhaustive and that many of these factors are beyond the Company's ability to control or predict. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. The Company undertakes no duty to update forward-looking statements except as may be required by law.

In addition, this presentation and the accompanying oral presentation also contain estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates.

#### Non-GAAP Measures

Throughout this presentation, the Company refers to certain non-GAAP measures, including without limitation, adjusted EBITDA (Earnings Before Interest Taxes Depreciation and Amortization) from continuing operations, adjusted EBITDA margin, adjusted EBITDA from continuing operations less net capital expenditures and adjusted free cash flow. For a reconciliation of non-GAAP measures to GAAP results, see the Appendix in this presentation.

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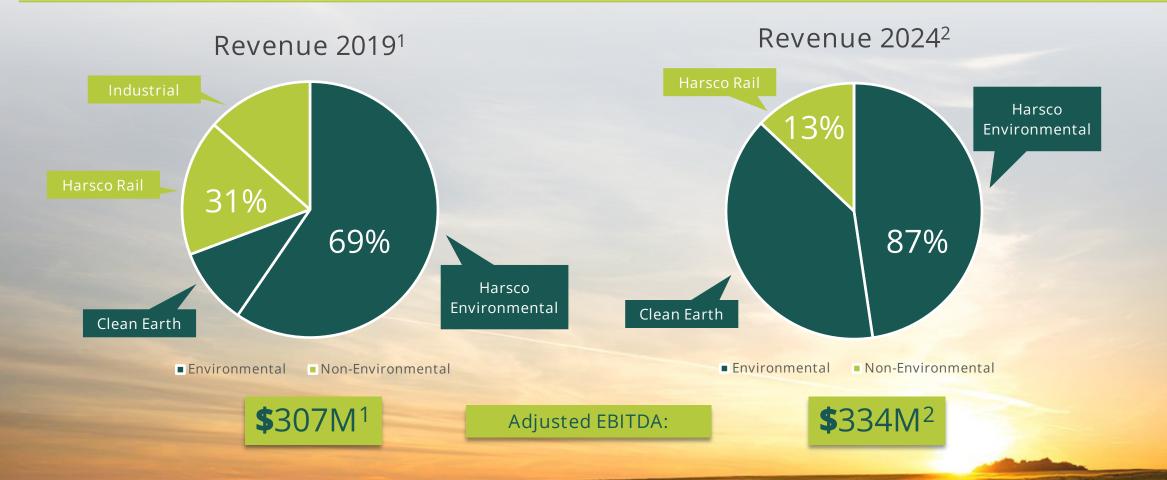
# Realizing the value of our environmental portfolio



Nick Grasberger Chairman and Chief Executive Officer

#### **OUR TRANSFORMATION JOURNEY**





#### ENVIRI SPENT \$1.1 BILLION ON ACQUISITIONS SINCE 2018 AND DISPOSED OF ASSETS TOTALING \$750 MILLION DURING THIS PERIOD

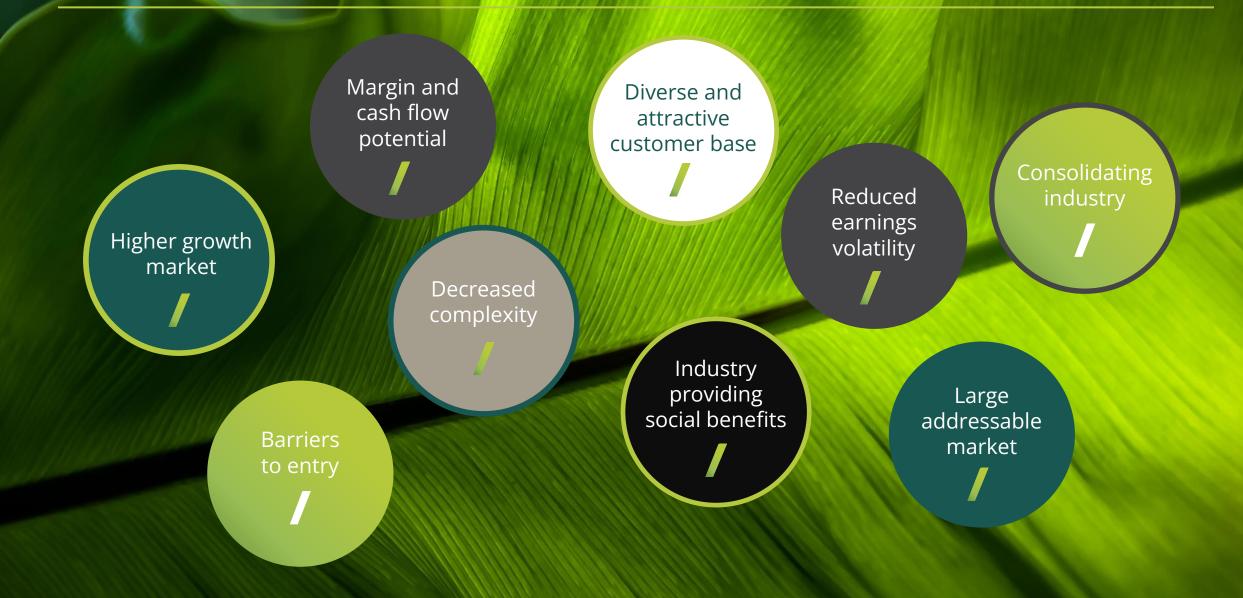
(1) 2019 Revenue and Adjusted EBITDA includes 6 months ended 6/30/19 of Industrial and 6 months ended 12/31/19 with Clean Earth (2) 2024 Revenue and Adjusted EBITDA based on mid-point guidance

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#### **REASONS WE ARE EVOLVING**

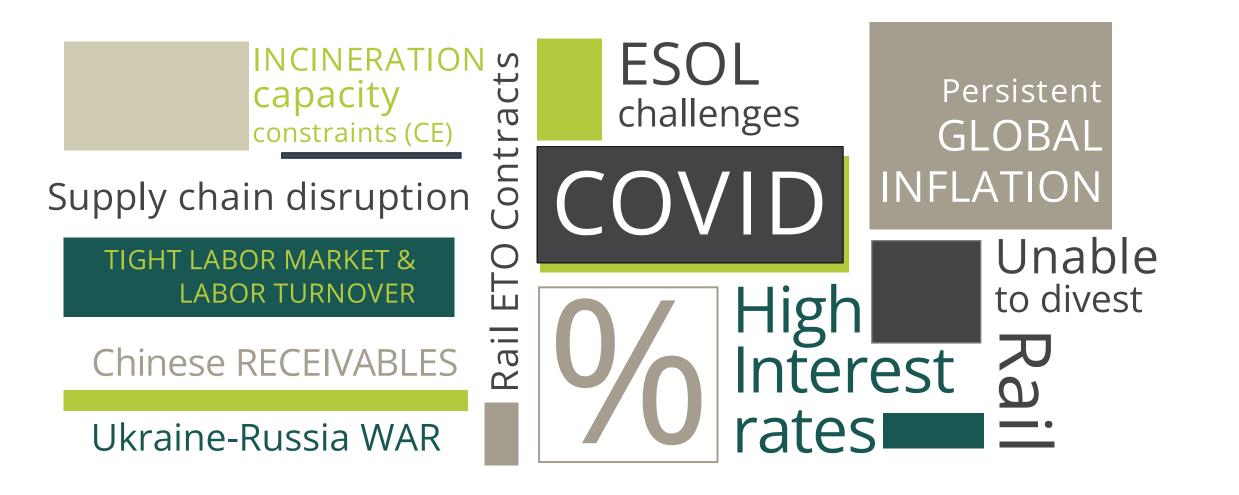
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#### **REBRAND AND BUSINESS SYSTEMS**

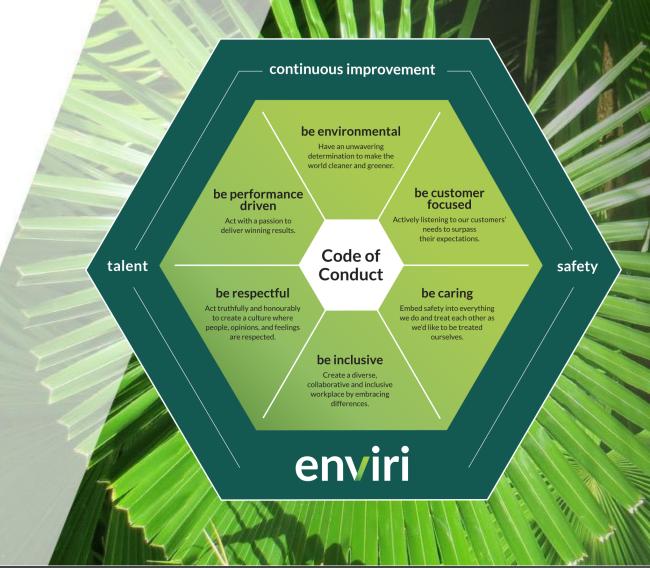
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Changing our name from Harsco to Enviri reflects our transformation into an environmental solutions company.

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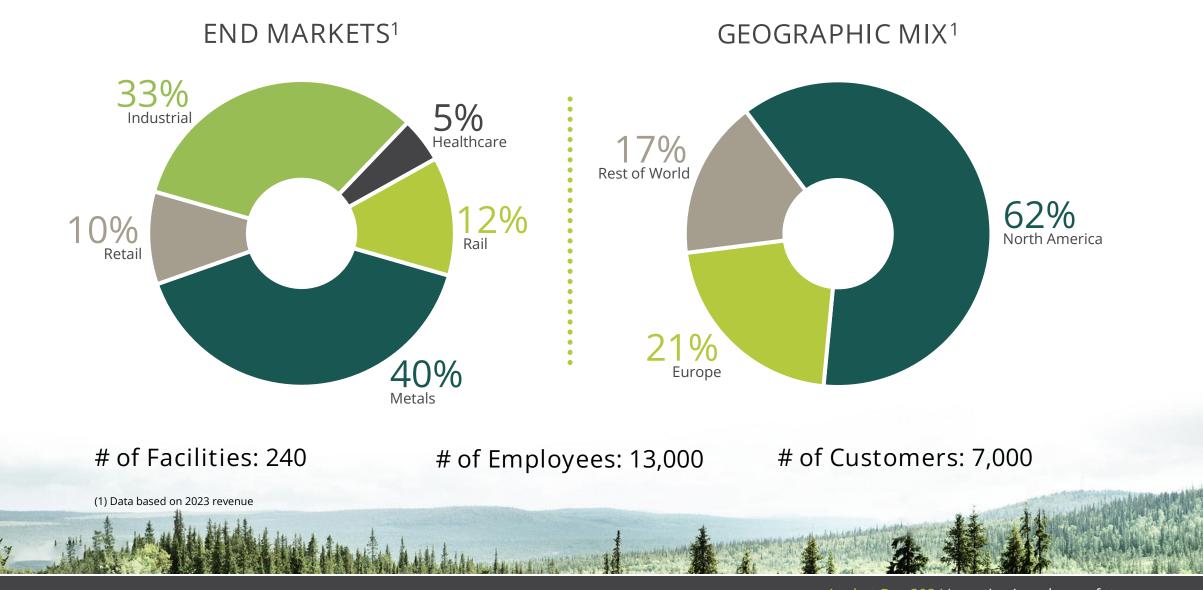
We stand firm in our commitment to our values, and we continually look for ways where we can add value to our environments.

WE BELIEVE IN DOING WHAT IS RIGHT – FOR OUR INVESTORS, OUR CUSTOMERS AND OUR PEOPLE.



**ENVIRI TODAY** 

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#### ENVIRONMENTAL SEGMENTS PERFORMING WELL



### CleanEarth

#### Successful acquisitions and integration:

- Operational excellence
- Systems
- Pricing
- Cash flow
- Talent





More stable and predictable than in the past due to:

- Commercial terms
- Operational excellence
- Cost structure
- Capital discipline



(1) Excludes unusual items; see Adjusted EBITDA GAAP to non-GAAP reconciliation in Appendix.

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#### ENVIRONMENTAL SEGMENTS - KEY VALUE DRIVERS





- Circular economy initiatives
   + other megatrends
- Innovation
- Commercial effectiveness
- PFAS + other regulations
- One Clean Earth
- Operational excellence



- Steel production
- Eco-product investments
- Green steel
- Competitive position
- Innovation
- Reduce capital intensity

#### CORE

- Revenue = ~\$250 265M<sup>1</sup>
- Adjusted EBITDA = \$35 40M<sup>1</sup>
- Attractive Adjusted FCF conversion
- Standard equipment
- Aftermarket parts
- Protran technology products
- Contracted services

#### **ETOs**

- Revenue =  $\sim$ \$50 65M<sup>1</sup>
- Adjusted EBITDA Loss<sup>1</sup>

#### • SBB & NWR contracts addressed

- DB discussions progressing
- FCF in recent years linked to ETOs; Adjusted FCF set to improve in 2024
- Most ETOs phased-out in 2026
- Two ETOs expected to remain until 2028

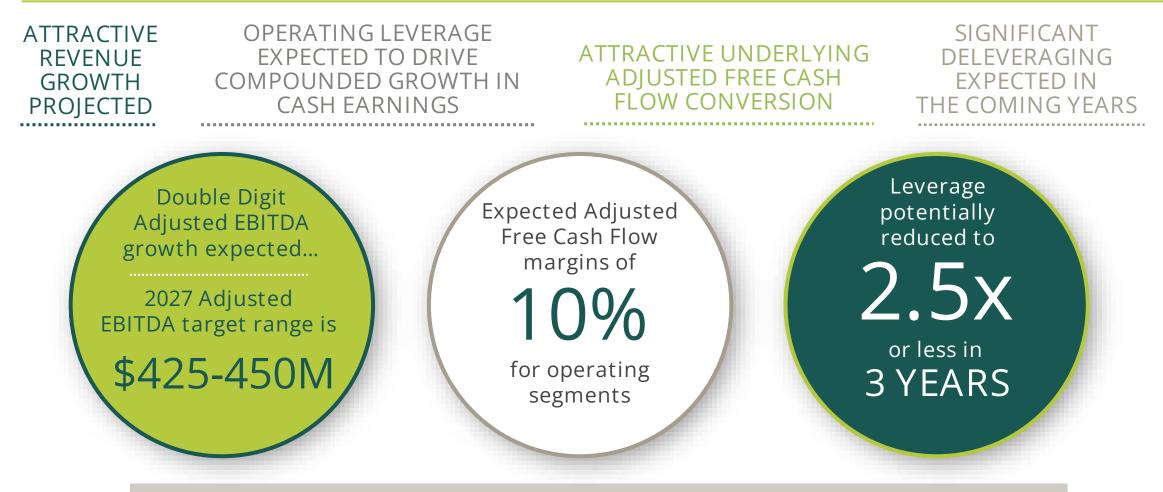
#### VALUE DRIVERS

- Operational improvements
- Product innovations and next generation equipment solutions
- Favorable demand outlook linked to increased safety and track condition awareness
- Customer productivity improvements
- Brand + competitive position that support infrastructure and rail investments

(1) 2024 estimates and Adjusted EBITDA assumes certain central costs are assigned to relevant product categories.

#### FOCUSED ON UNLOCKING SHAREHOLDER VALUE





MULTIPLE LEVERS TO CREATE VALUE FOR SHAREHOLDERS. PLANS TO MONETIZE RAIL ARE UNCHANGED. MANAGEMENT AND THE BOARD ARE KEENLY FOCUSED ON UNLOCKING UNDERLYING ASSET VALUE.



# CleanEarth

#### WELL REGARDED AND VALUABLE PORTFOLIO OF ASSETS

- National footprint
- Permitted facilities in regulated industry
- Attractive growth potential
- Diverse customer base
- Low capital intensity; positive cash flow characteristics
- Limited cyclicality

Industrial waste M&A deals in recent past:



ACQUIRED BY REPUBLIC SERVICES HEPACO

ACQUIRED BY CLEAN HARBORS CHERITAGE

ACQUIRED BY EQT INFRASTRUCTURE

Crystal Clean

> ACQUIRED BY JF LEHMAN



ACQUIRED BY COVANTA

disprint to William comments



TO BE ACQUIRED BY WASTE MANAGEMENT

#### FOCUSED ON UNLOCKING SHAREHOLDER VALUE



#### HARSCO ENVIRONMENTAL

- Largest and most comprehensive environmental services provided to the global metals industry
- Operational expertise and commercial effectiveness
- Long-standing blue chip customer base

#### HIGHLY REGARDED WITH A VALUABLE PORTFOLIO OF ASSETS

- Stable earnings visibility through long-term contracts and high renewal rates
- Lengthy innovative technology pipeline
- Significant growth levers

• Prolific award-winner over the years and proud to be recognized by its peers















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# Corporate Financial Update

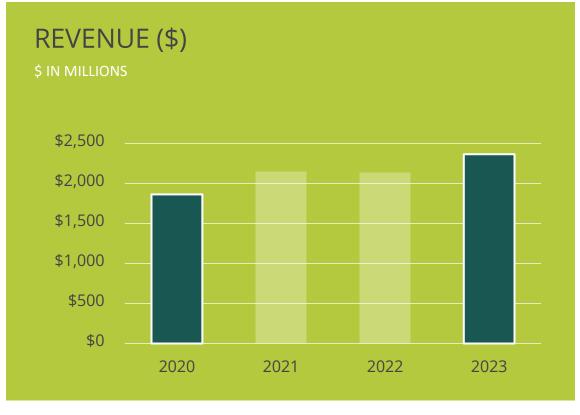


**Tom Vadaketh** Senior Vice President and Chief Financial Officer

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• Revenue CAGR of just over 8% while Adjusted Earnings grew at a slightly faster rate (Rail ETOs weighted on earnings growth). Inflation and supply-chain impacted margins in 2021 and 2022.





(1) Excludes unusual items; see Adjusted EBITDA GAAP to non-GAAP reconciliation in Appendix.

#### STRONG START TO 2024

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#### Key performance indicators

- Revenues +7% year on year
- Adjusted EBITDA +19% year on year with both Harsco Environmental and Clean Earth realizing strong growth
- Adjusted EBITDA exceeded expectations, supported by underlying demand and operational / cost performance in Harsco Environmental and Clean Earth

	Q1 2024 <sup>1</sup>	Q1 2023 <sup>1</sup>	CHANGE
REVENUES, AS REPORTED	\$600	\$561	7%
OPERATING INCOME - GAAP	\$26	\$32	(19)%
ADJUSTED EBITDA <sup>2</sup>	\$78	\$66	19%
% OF SALES <sup>3</sup>	13.0%	11.7%	130bps

(1) \$ Figures reported in millions

(2) Excludes unusual items. See Adjusted EBITDA GAAP to non-GAAP reconciliation in Appendix.

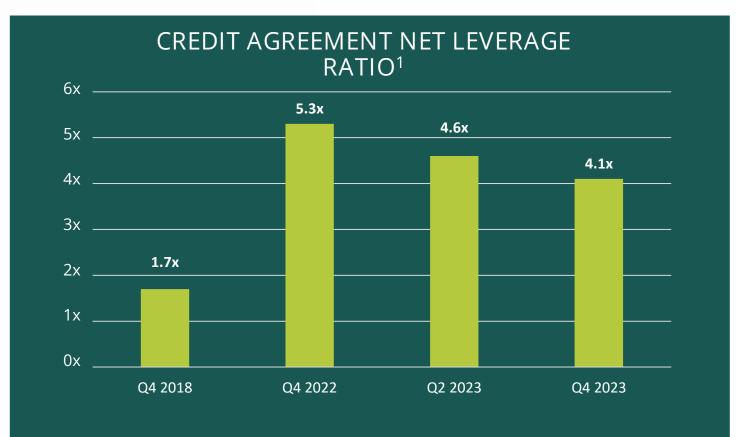
(3) % of Sales = Adjusted EBITDA divided by Revenues

	2024 Outlook (with Harsco Rail)	Prior 2024 Outlook <sup>2</sup> (without Harsco Rail)
Revenues	\$2.4 – 2.5B	\$2.1 – 2.2B
Operating Income - GAAP	\$136 – 153M	\$122 – 142M
Adjusted EBITDA <sup>1</sup>	\$325 – 342M	\$300M – 320M
EBITDA as % of Sales	13.5 – 14.0%	14.0 – 15.0%

(1) Excludes unusual items. See tables at end of presentation for GAAP to non-GAAP reconciliations.(2) Figures exclude Rail which was reported as Discontinued Operations until Q1 2024.

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- Growth investments limited to highest return projects.
- Acquisitions on hold.
- Debt reduction levers including Asset Sales and Adjusted EBITDA to FCF conversion.
- Target leverage is 3x or less.

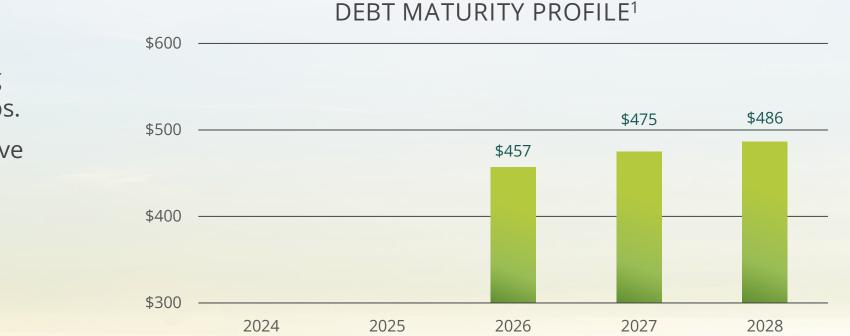


(1) Net debt equals long term debt + short term borrowing + current maturities of long term debt - cash and cash equivalents. Net Leverage Ratio calculation in accordance with credit agreement.

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#### DEBT MATURITY PROFILE

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- Capital structure supported by strong banking relationships.
- Prudent and proactive in addressing future maturities.

(1) \$ Figures reported in millions as of 3/31/2024. Maturities are as follows: 2026 is Revolving Credit Facility; 2027 is Senior Notes; and 2028 is Term Loan.



#### CAPITAL ALLOCATION

- Growth capex = ~\$30M annually
- Maintenance/renewal capital
   \$90M annually
- Other spending includes IT and Environmental-Health-Safety investments
- Remainder to debt reduction

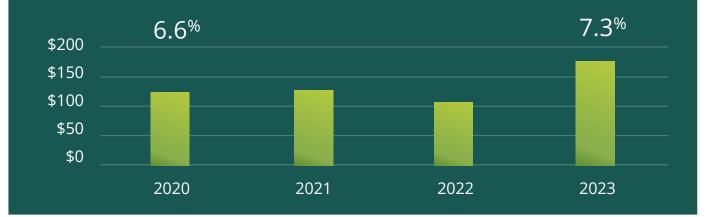
#### **ASSET SALES**

- 2024 target of \$50M to \$75M
- Corporate aircraft
- IKG Notes Receivable
- Performix Metallurgical Additives
- Rail (longer term)

#### CASH GENERATION HIGHLIGHTS + POTENTIAL

- Underlying cash performance positive for Harsco Environmental and Clean Earth.
- Higher rates (interest expense) + pension contributions weigh on consolidated FCF.
- Future FCF levers include:
  - Lower interest costs via asset sales
  - Capital allocation and working capital
  - Pension contributions
  - EBITDA growth and related FCF conversion

#### ADJUSTED EBITDA<sup>2</sup> LESS NET CAPEX<sup>1</sup> + MARGIN (%)



#### SEGMENT ADJUSTED FREE CASH FLOW<sup>1,2,3</sup>



(1) \$ Figures reported in millions

(2) Excludes unusual items. See Adjusted EBITDA GAAP to non-GAAP reconciliation in Appendix.

(3) Segment adjusted free cash flow may not necessarily reflect free cash flow as if the segment was a separate, stand-alone entity due to items

such as the allocation of certain income tax payments and timing of insurance claim payments.

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#### FINANCIAL TARGETS (3-YEAR)<sup>1</sup>

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Revenue CAGR	Mid-Single Digits (MSD)
Adjusted EBITDA CAGR <sup>2</sup>	10% to 12%
Adjusted EBITDA Margins <sup>2</sup>	Harsco Environmental:20%Clean Earth:17%Harsco Rail:12%
Adjusted Free Cash Flow Margin	10% for all segments
Net Leverage	2.5x

(1) \$ Figures include Rail. 3-year targets imply 2027, targets are organic(2) Excludes unusual items. See Adjusted EBITDA GAAP to non-GAAP reconciliation in Appendix.

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# Clean Earth Overview Company Intro



Jeff Beswick Senior Vice President and Group President, Clean Earth

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#### CLEAN EARTH IS A SUSTAINABLE WASTE SOLUTIONS LEADER UNIQUELY POSITIONED TO CAPITALIZE ON MARKET MACROTRENDS UNDER A HIGHLY ATTRACTIVE FINANCIAL PROFILE

~\$55<sup>B</sup>

addressable market of non-discretionary services with limited cyclicality and several tailwinds

### CleanEarth

600+

environmental permits impossible to replicate, 85-facility national network, 10B lbs of waste managed

# 80%+

recurring revenue from a diverse customer base across industries

on-time service powering our exceptional customer experience

99.7% 80%+ pre-tax free cash flow conversion, consistent price yield and high

operating leverage

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**OUR HISTORY** 

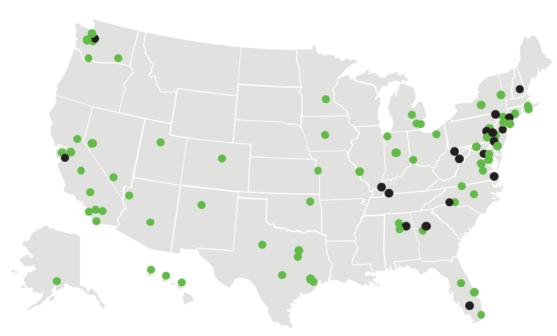
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## CleanEarth

#### CREATED BY COMBINING TWO INDUSTRY LEADERS



- High quality TSDFs and permit portfolio
- Recycling and universal waste business
- Soil and dredge capabilities



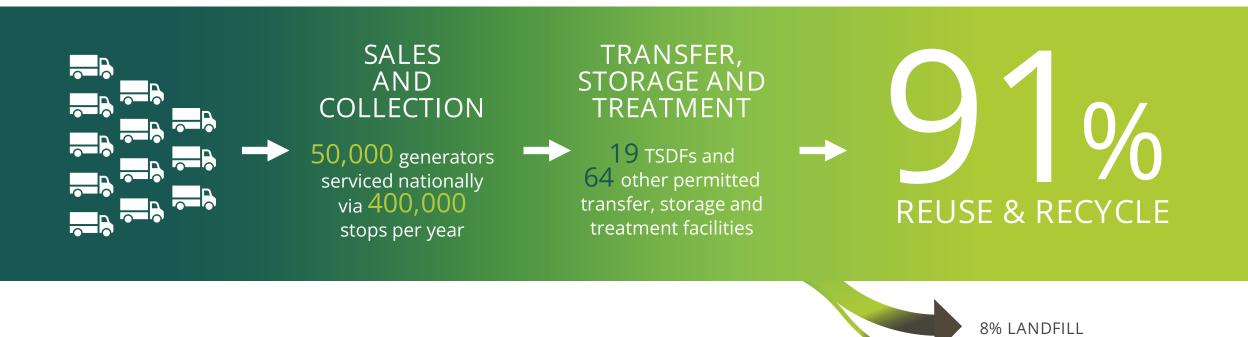


- Blue-chip direct customer relationships
- Wide range of verticals
- Nation-wide footprint
- High-density logistics and service network

#### SECOND LARGEST NETWORK OF HAZARDOUS WASTE TSDFs IN THE UNITED STATES, INCLUDING HAWAII AND ALASKA



WE FOCUS ON SALES, COLLECTION, TREATMENT AND COMPLIANCE, LEVERAGING TRADITIONAL DISPOSAL FOR ONLY 9% OF OUR VOLUMES



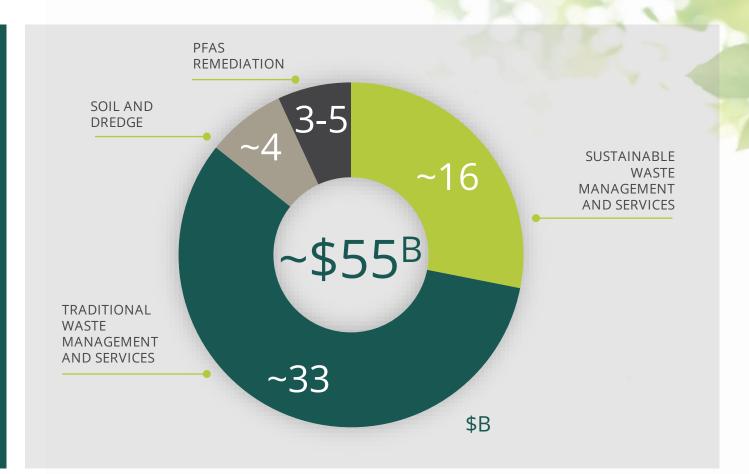
**1% INCINERATION** 

#### MARKET SIZE

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 Market growing at ~3% p.a. (excluding PFAS), with price becoming an integral part of growth

- Limited cyclicality due to diverse demand drivers by segment and non-discretionary nature of the services
- Structure still fragmented, but expected to consolidate (similarly to solid waste)



Source: Clean Earth analysis, EBJ

#### MEGATRENDS

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#### SEVERAL MARKET TRENDS SUPPORT GROWTH IN EXCESS OF HISTORICAL LEVELS



#### CIRCULAR ECONOMY AND OTHER SUSTAINABILITY TRENDS (RECYCLING)



REGULATION ON PFAS REMEDIATION



INFRASTRUCTURE INVESTMENT AND JOBS ACT (IIJA)



EMERGENCE OF NEW WASTE FROM RENEWABLES AND ELECTRIFICATION

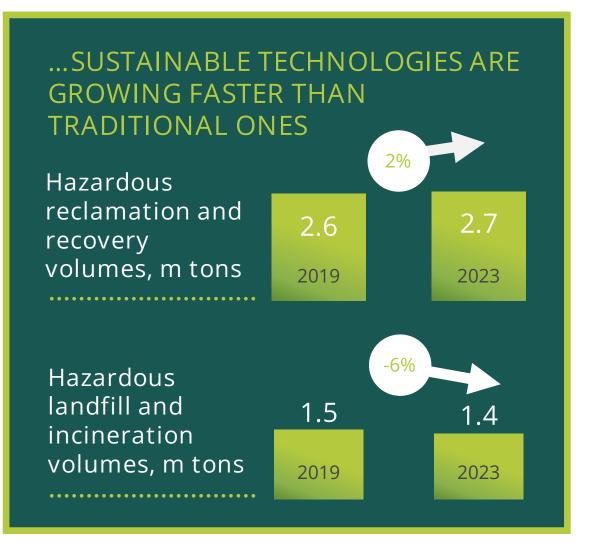


RESHORING OF MANUFACTURING TO THE US



#### AS CUSTOMERS ARE MOVING AWAY FROM TRADITIONAL DISPOSAL TECHNOLOGIES...

- 80% of the top 1,000 US public companies have a Zero Waste to Landfill initiative
- 97% of S&P 500 Industrial companies have adopted zero-waste principles
- Incineration less strategic for large industrial companies (secular trend of captive incinerators closure)
- Increasing number of viable disposal technologies coming on-line



Source: Clean Earth analysis, e-Manifest, company websites



### OUR BUSINESS MODEL IS EXPECTED TO BE INCREASINGLY ADVANTAGEOUS, AS VALUE SHIFTS AWAY FROM TRADITIONAL DISPOSAL TO COLLECTION AND TREATMENT

	INDUSTRY CREATION	GROWTH	TRANSFORMATION
DRIVERS	<ul><li>1980s-2000s</li><li>Regulation and enforcement</li><li>Education and demand generation</li></ul>	2010s-EARLY 2020s • M&A	<ul> <li>MID 2020S AND BEYOND</li> <li>Regulation and trends towards circular economy, ESG and zero landfill</li> <li>New techs available</li> <li>M&amp;A</li> </ul>
FVOI LITION	<ul> <li>Fragmented collection and disposal</li> <li>Primary value in sales &amp; collection</li> </ul>	<ul> <li>Increased value of disposal and sales and collection (scale efficiencies)</li> </ul>	<ul> <li>Increase value in sales (higher consolidation)</li> <li>Value shift from disposal to treatment (traditional techs decline, new options)</li> </ul>

#### PLATFORM FEATURES

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#### WE BUILT A HIGHLY DEFENSIBLE MOAT IN OUR MARKET

#### MARKET LEADERSHIP TABLESTAKES

National network of permitted facilities impossible to replicate and featuring ample spare capacity

Strong reputation based on exceptional customer experience and decades-old relationships with blue-chip customers



#### UNIQUELY DIFFERENTIATING FEATURES

Broad geographic reach and dense logistics network that provides leverage with scale

Technology and media agnostic model that is uniquely positioned to help customers make optimal decisions based on their risk, sustainability, and economic goals

#### 2027 ORGANIC GROWTH VISION



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# Clean Earth Overview Revenue & Growth



Elizabeth Peterson Chief Commercial Officer, Clean Earth



#### DRIVING ABOVE-MARKET VOLUME GROWTH BY FOCUSING ON SUSTAINABLY MEETING CUSTOMER NEEDS



Leading national footprint of treatment and disposal facilities



Exceptional customer services delivered by a complementary sales and service coverage



Robust service network returning 99.7% on time service

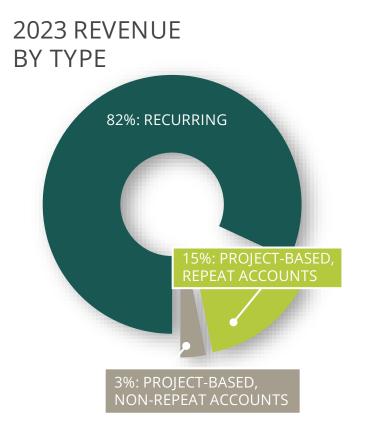


Continued focus on sustainable disposal technologies that redirect waste from traditional technologies

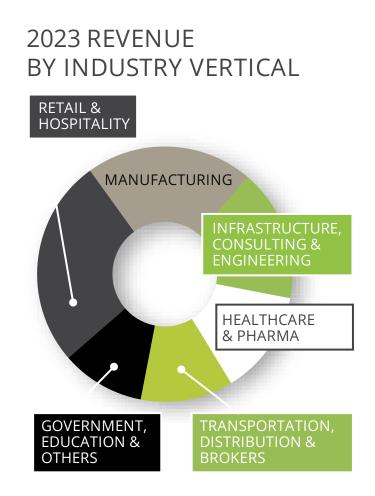
## CUSTOMER FOCUS



### LEADERS IN ROUTE-BASED SERVICES GENERATING RECURRING REVENUE ACROSS A WIDE RANGE OF CUSTOMERS AND INDUSTRIES







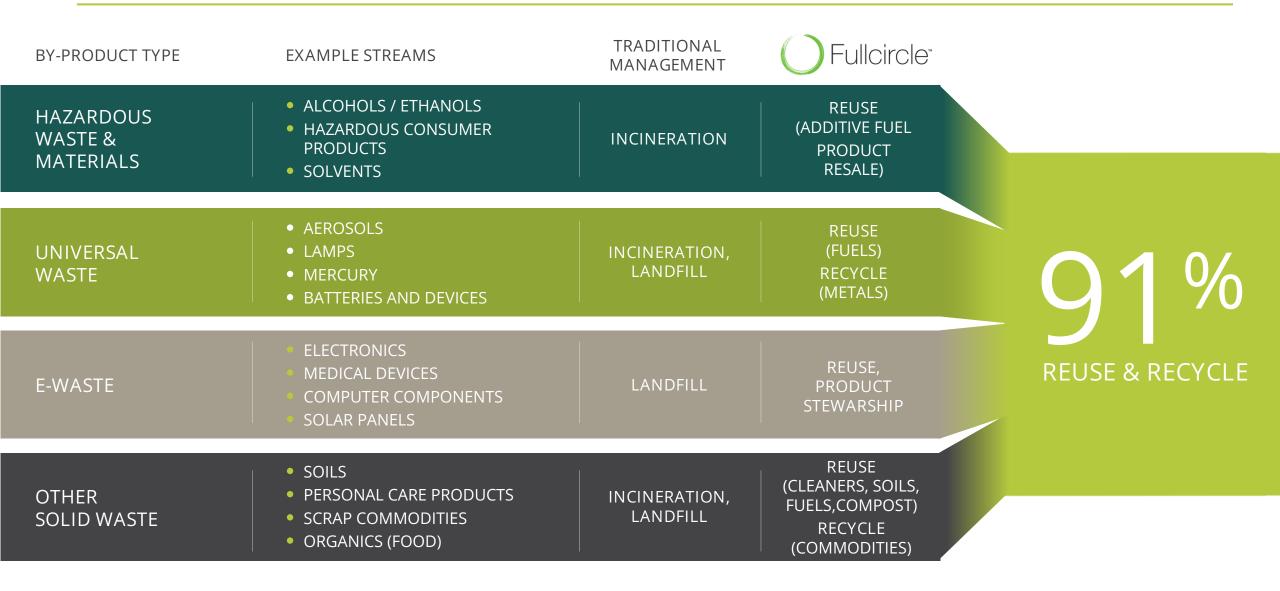
# **PRODUCT FOCUS**

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# SUSTAINABILITY FOCUS: CHALLENGING THE TRADITIONAL

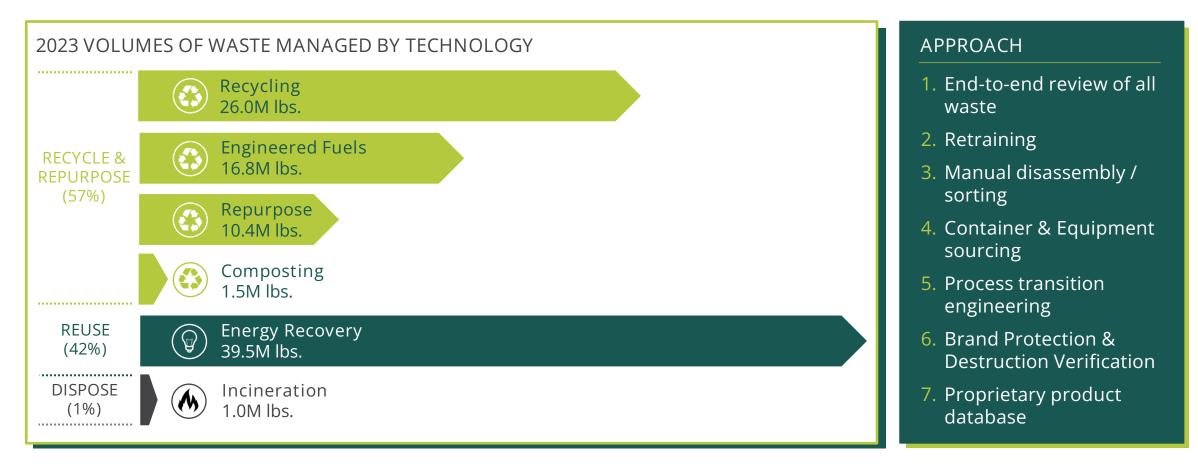




## SUSTAINABILITY CASE STUDY

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### WE HELPED A GLOBAL CONSUMER PRODUCT ORGANIZATION REACH ZERO WASTE TO LANDFILL



Achieved zero waste to landfill ahead of schedule with >99% of by-products Repurposed, Recycled, Reused and no cost increase vs. landfill

### **COMMERCIAL LEVERS**

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### WE ARE IN THE EARLY STAGES OF A JOURNEY TO ACCELERATE OUR GROWTH

CURRENT STATE

Multiple orgs & systems with facility focus

Reps focused on generators

Time-consuming sales process

Targeting based on capabilities

2024 FOCUS Cross-selling via consolidated team and system

Vertically-focused national accounts

Systematic go-tomarket for sustainable solutions FUTURE STATE Highly automated sales process

Targeted GTM strategy for SMB market

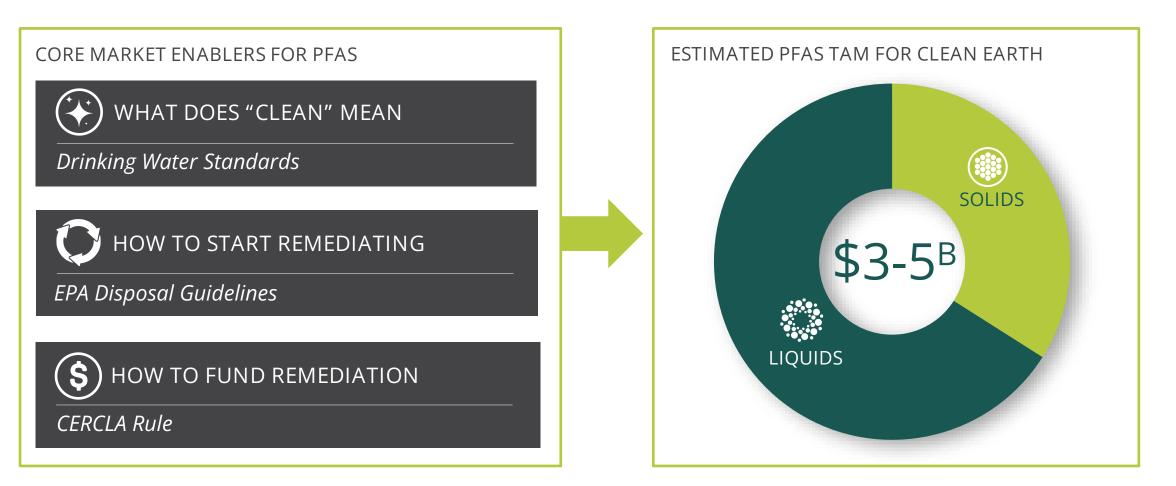
Next gen e-commerce tech

Al-powered go-tomarket

## PFAS REMEDIATION

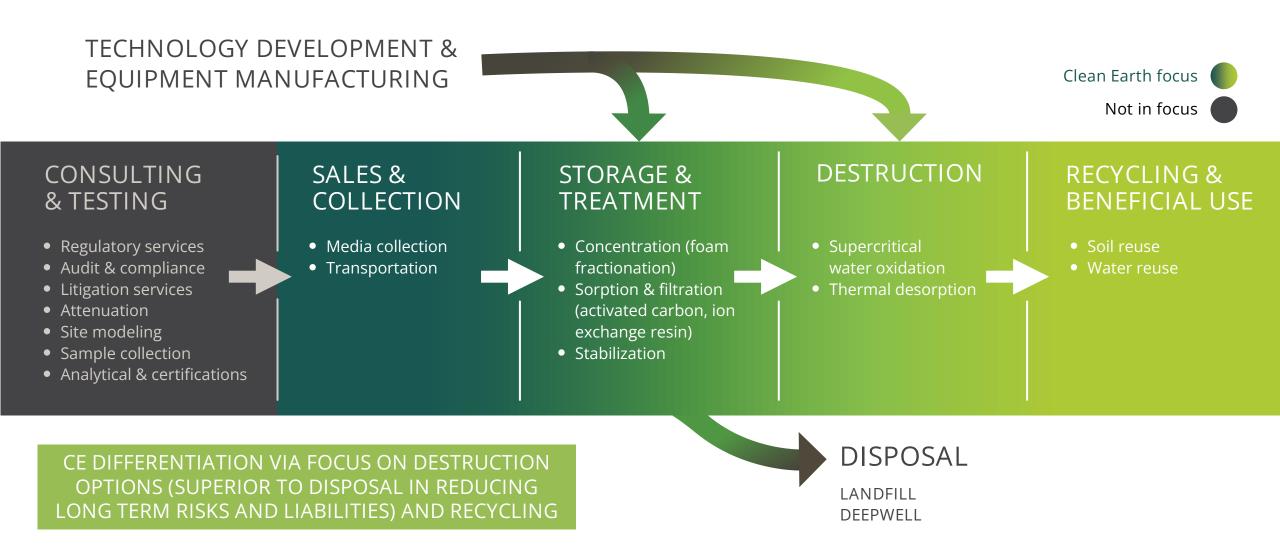
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### PFAS REMEDIATION MARKET PRIME FOR GROWTH AFTER TOP 3 REGULATORY HURDLES WERE CLEARED IN 2024



PFAS VALUE CHAIN

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# BUILDING AN INDUSTRY LEADING TOOLBOX TO REMEDIATE PFAS ACROSS A BROAD RANGE OF CIRCUMSTANCES

	VOLUMES	MEDIUM TO HIGH CONCENTRATION	LOW CONCENTRATION	EXISTING PROJECTS UNDER WAY
	HIGH	Foam Fractionation	Foam Fractionation, Activated Carbon	1. Detroit Foam Fractionation
LIQUIDS	LOW	Supercritical Water Oxidation, Incineration	Activated Carbon, Foam Fractionation, Solidification	2. Fort Edward Thermal Desorption
				3. Naval Air Station Oceana
SOLIDS	HIGH	Thermal Desorption	Thermal Desorption, Stabilization	Onsite Thermal Desorption (DoD <sup>1</sup> )
	LOW	Landfill, Incineration	Thermal Desorption,	4. Detroit & Charlotte HALT <sup>2</sup> /SCWO <sup>3</sup> (DoD <sup>1</sup> )
CE differentiation	via owner:	ship of facilities and pe	rmits, broad offering of teo	hnologies, including for on-site

Department of Defense
 Hydrothermal alkaline treatment
 Supercritical Water Oxidation

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# Clean Earth Overview Financial Highlights

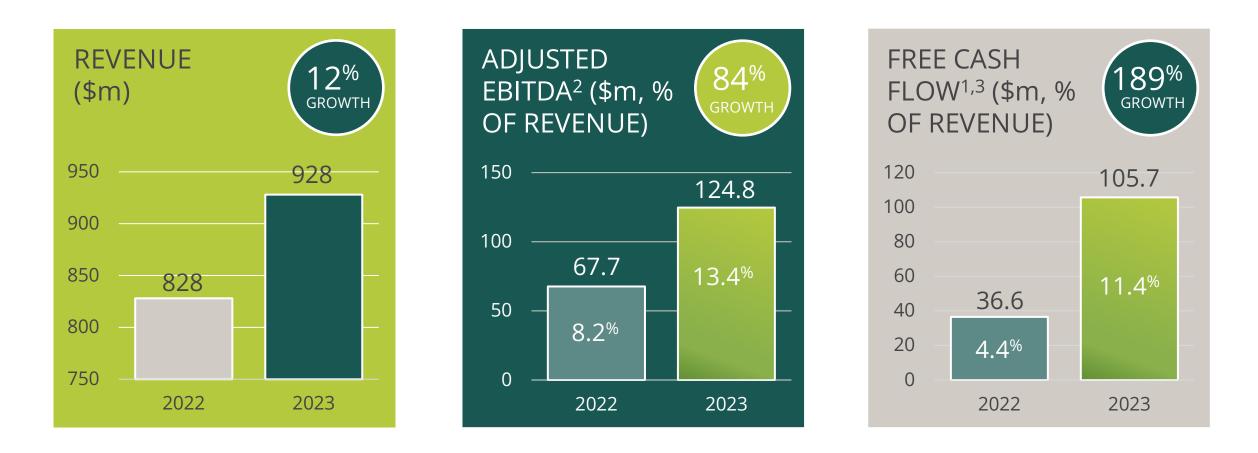


Michael Polcovich Chief Financial Officer, Clean Earth

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2023 TRACK RECORD

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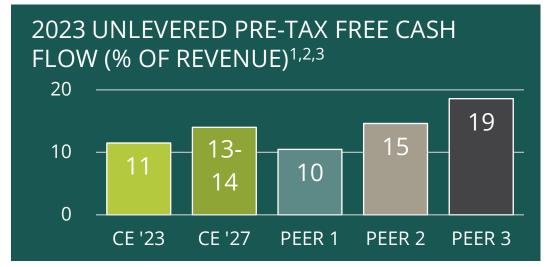


### Top and bottom-line momentum continues, with 2024 Adjusted EBITDA expected to approximate \$140M

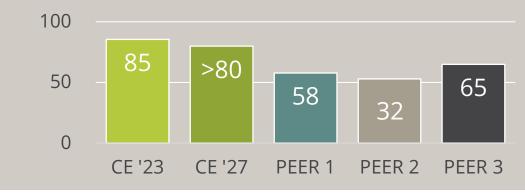
(1) Segment free cash flow may not necessarily reflect free cash flow as if the segment was a separate, stand-alone entity due to items such as the allocation of certain income tax payments and timing of insurance claim payments.
 (2) Excludes unusual items; see Adjusted EBITDA GAAP to non-GAAP reconciliation in Appendix.
 (3) Excludes unusual items; see Adjusted Free Cash Flow GAAP to non-GAAP reconciliation in Appendix.

# COMPELLING FINANCIAL PROFILE





### 2023 UNLEVERED PRE-TAX FCF CONVERSION (% OF ADJ. EBITDA)<sup>1,2</sup>



### PLATFORM FEATURES

- >>> Low cyclicality
- Low Capital Intensity
- High Cash Flow Conversion
- Volume Driven Operating Leverage
- >> Price Yield
- Route Density
- >>> End Market Diversification
- Low Commodity Risk
- National Footprint

(1) Peer 1 focuses on hazardous waste, while Peer 2 and 3 focus on solid waste

(2) Segment free cash flow may not necessarily reflect free cash flow as if the segment was a separate, stand-alone entity due to items such as the allocation of certain income tax payments and timing of insurance claim payments. (3) Excludes unusual items; see Adjusted EBITDA GAAP and Free Cash Flow GAAP to non-GAAP reconciliation in Appendix. Source: company websites

# FINANCIAL GOALS AND PRIORITIES

	GOAL	DRIVERS
REVENUE	Mid-Single Digits Growth	<ul> <li>Mid-single digits price yield, volume at GDP+</li> <li>Additional Drivers: regulation, remediation outlook, PFAS, route density, macrotrends</li> </ul>
EARNINGS	Low-Double Digits Growth	<ul> <li>Targeting sustainable, high-teen margins (~17%)</li> <li>High Operating Leverage (filling volume capacity)</li> <li>Large margin expansion from One Clean Earth</li> </ul>
CAPITAL	Mid-Single Digits (as % of Revenue)	<ul> <li>Current focus: fleet replacement (near completion)</li> <li>Future priorities: One Clean Earth, PFAS, innovation, site specialization, fleet, customer facing tech</li> </ul>
CASH FLOW	Low-Double Digits Growth	<ul> <li>Targeting unlevered FCF<sup>1</sup> at 13%+ of revenue and unlevered FCF conversion<sup>1</sup> at 80%+</li> </ul>
Additional upside	potential from grow	vth accelerators including PFAS, AI, M&A, digital

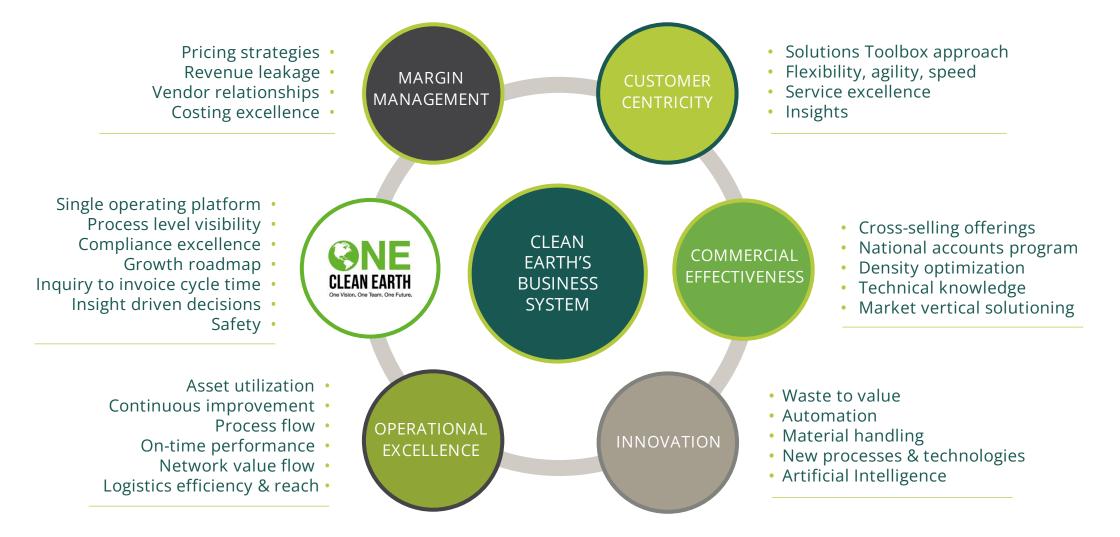
Additional upside potential from growth accelerators including PFAS, AI, M&A, digita strategy, and innovation

(1) Segment free cash flow may not necessarily reflect free cash flow as if the segment was a separate, stand-alone entity due to items such as the allocation of certain income tax payments and timing of insurance claim payments. Note: 3-year targets imply 2027, and targets are organic

# DELIVERING ON OUR PROMISES FOR TOMORROW

# enviri

### SYSTEMIC APPROACH TO DRIVING OUTSIZED GROWTH





### INCREASING VALUE AND DIFFERENTIATING CUSTOMER EXPERIENCE WITH TECHNOLOGY & PROCESS

### ONE CLEAN EARTH SCOPE



INTEGRATED WASTE MANAGEMENT (CORE)



INTELLIGENT DOCUMENT PROCESSING

**DECISIONS & PREDICTIVE ANALYTICS** 



CUSTOMER **EXPERIENCE INTERFACE** 



SERVICE MANAGEMENT EXCELLENCE

### **EXPECTED BENEFITS**



**1. CUSTOMER EXPERIENCE:** Superb, on-time point-of-service, best-in-class customer acquisition and retention



2. EFFICIENCY:

Increased value generated from waste, lower operating costs and headcount, optimized network flows



3. DATA:

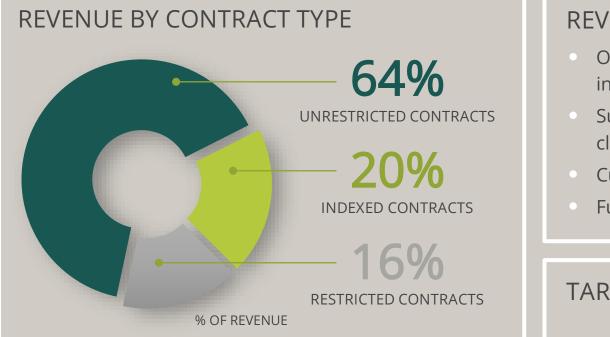
Integration of all plant and facility types, more accurate and actionable data, enhanced forecasting



4. SCALABILITY: Springboard for efficient growth organically or inorganically

# DISCIPLINED MARGIN MANAGEMENT





- Unrestricted contracts open to price increases renegotiated on a yearly basis
- Indexed contracts can revise pricing based on input cost variations

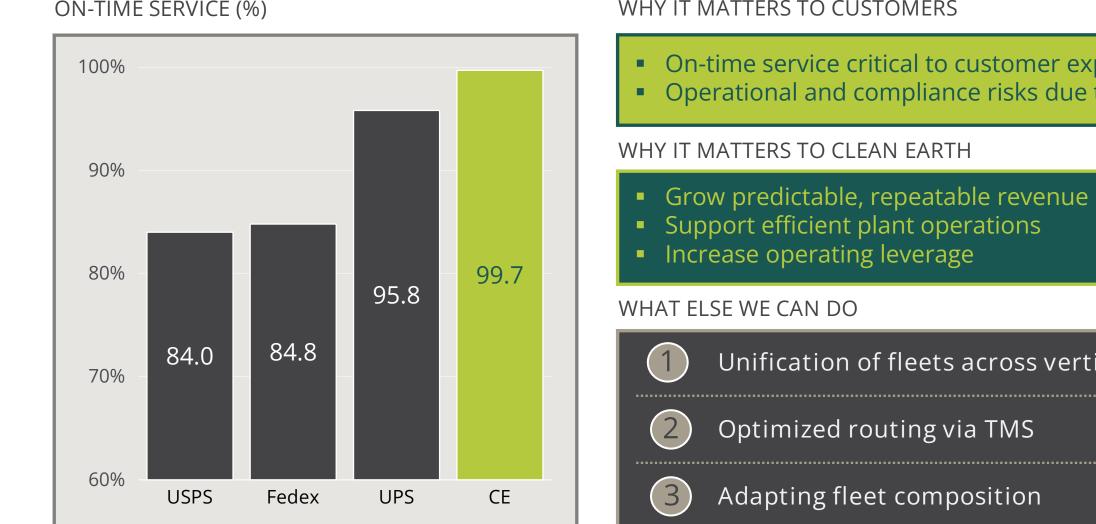
### REVENUE MANAGEMENT PRACTICES

- Our systems and sales processes allow for repeatable price increases every year
- Substantially all contracts have termination for convenience clause
- Customers expect yearly increases based on input costs
- Fuel surcharge to manage commodity risk



# **OPERATIONAL AND SERVICE EXCELLENCE**





Source: ups.com, usps.com

### WHY IT MATTERS TO CUSTOMERS

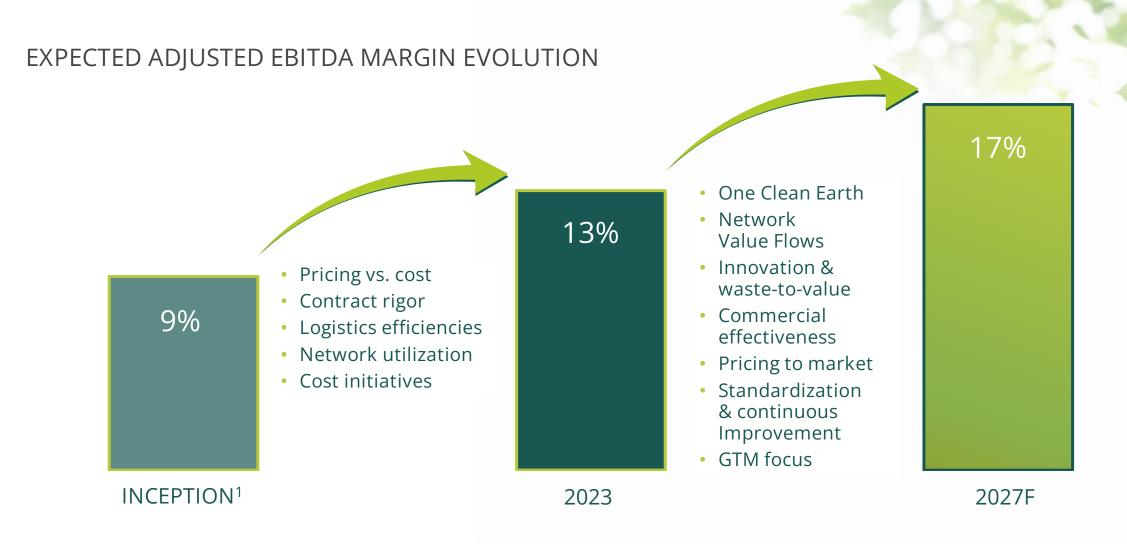
- On-time service critical to customer experience
- Operational and compliance risks due to delays

Grow predictable, repeatable revenue streams

Unification of fleets across verticals

# MARGIN EXPANSION JOURNEY

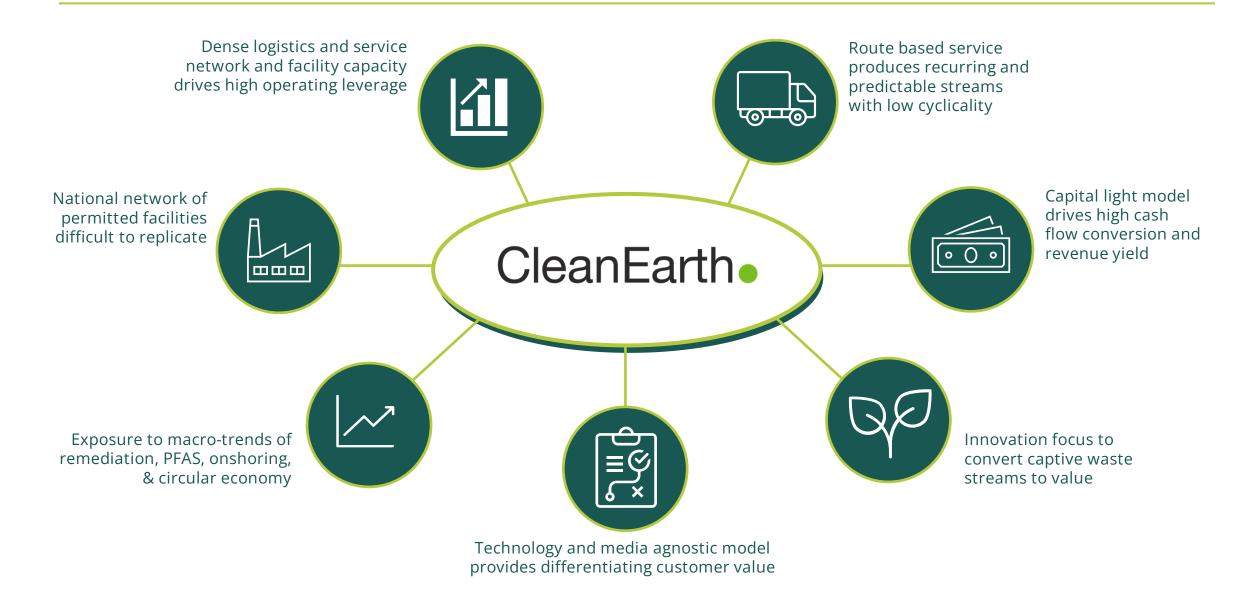
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(1) Pertains to the year ended 2020 and includes the ESOL acquisition

# COMPELLING VALUE FOR INVESTORS

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# THANK YOU

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# Appendix

Measurements of financial performance not calculated in accordance with GAAP should be considered as supplements to, and not substitutes for, performance measurements calculated or derived in accordance with GAAP. Any such measures are not necessarily comparable to other similarly-titled measurements employed by other companies. The most comparable GAAP measures are included within the definitions below.

Adjusted EBITDA and Adjusted EBITDA less Net Capital Expenditures: Adjusted EBITDA is a non-GAAP financial measure and consists of income (loss) from continuing operations adjusted to add back income tax expense; equity income of unconsolidated entities, net; net interest expense; defined benefit pension income (expense); facility fees and debt-related income (expense); and depreciation and amortization (excluding amortization of deferred financing costs); and excludes unusual items. Segment Adjusted EBITDA consists of operating income from continuing operations adjusted to exclude unusual items and add back depreciation and amortization (excluding amortization of deferred financing costs). The sum of the Segments' Adjusted EBITDA and Corporate Adjusted EBITDA equals Consolidated Adjusted EBITDA. The Company's management believes Adjusted EBITDA is meaningful to investors because management reviews Adjusted EBITDA in assessing and evaluating performance. Adjusted EBITDA less Net Capital Expenditures (capital expenditures minus proceeds from the sale of assets) measures the Company's ability to generate cash flow. The Company's management believes this metric is also useful to investors as an alternative measure of cash flows which removes variations related to changes in working capital requirements. As with Adjusted free cash flow, it is important to note that this metric does not represent the total residual cash flow available for discretionary expenditures since other non-discretionary expenditures, such as mandatory debt service requirements and settlements of foreign currency forward exchange contracts, are not deducted from this measure, and this measure does not reflect changes in net working capital requirements.

Adjusted Free cash flow: Adjusted free cash flow is a non-GAAP financial measure and consists of net cash provided (used) by operating activities less capital expenditures and expenditures for intangible assets; and plus capital expenditures for strategic ventures, total proceeds from sales of assets and certain transaction-related / debt-refinancing expenditures. The Company's management believes that Adjusted free cash flow is important to management and useful to investors as a supplemental measure as it indicates the cash flow available for working capital needs, repay debt obligations, invest in future growth through new business development activities, conduct strategic acquisitions or other uses of cash. It is important to note that Adjusted free cash flow does not represent the total residual cash flow available for discretionary expenditures since other non-discretionary expenditures, such as mandatory debt service requirements and settlements of foreign currency forward exchange contracts, are not deducted from this measure. This presentation provides a basis for comparison of ongoing operations and prospects.



### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS), AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	Harsco Environmental Clean Earth		Н	arsco Rail	l Corporate			nsolidated Totals	
Three Months Ended March 31, 2024:									
Operating income (loss), as reported	\$	19,588	\$ 20,593	\$	(9,061)	\$	(5,307)	\$	25,813
Corporate strategic costs		—	—		—		681		681
Corporate net gain on sale of assets		_	_		_		(3,281)		(3,281)
Harsco Rail segment remeasurement of long-lived assets		_	 _		10,695		_		10,695
Operating income (loss), excluding unusual items		19,588	20,593		1,634		(7,907)		33,908
Depreciation		28,789	7,413		361		357		36,920
Amortization		1,018	6,167		22		_		7,207
Adjusted EBITDA		49,395	 34,173		2,017		(7,550)		78,035
Revenues, as reported	\$	299,119	\$ 226,030	\$	75,168			\$	600,317
Adjusted EBITDA margin (%)	_	16.5 %	 15.1 %		2.7 %				13.0 %



### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS), AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	Harsco Environmental		ean Earth	Harsco Rail		Corporate		Со	nsolidated Totals
<u>Three Months Ended March 31, 2023:</u>									
Operating income (loss), as reported	\$ 22,285	\$	16,471	\$	2,345	\$	(9,186)	\$	31,915
Corporate strategic costs	—		—		_		1,046		1,046
Segment severance costs	_		_		(537)				(537)
Harsco Environmental net gain on lease incentive	(6,782)		—		—	_			(6,782)
Operating income (loss) excluding unusual items	15,503		16,471		1,808		(8,140)		25,642
Depreciation	27,560		4,927		—		552		33,039
Amortization	999		6,029		—		—		7,028
Adjusted EBITDA	44,062		27,427		1,808		(7,588)		65,709
Revenues, as reported	\$ 273,189	\$	222,464	\$	65,052			\$	560,705
Adjusted EBITDA margin (%)	 16.1 %		12.3 %		2.8 %				11.7 %



#### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA, LESS NET CAPITAL EXPENDITURES, BY SEGMENT TO OPERATING INCOME (LOSS), AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	En	Harsco wironmental	(	Clean Earth	Harsco Rail	Corporate	Co	nsolidated Totals
Twelve Months Ended December 31, 2023:								
Operating income (loss), as reported	\$	77,635	\$	76,974	\$ (31,671)	\$ (43,000)	\$	79,938
Corporate strategic costs		—		—	—	6,360		6,360
Corporate contingent consideration adjustment					_	(828)		(828)
Segment severance costs		1,146		_	(537)	_		609
Harsco Environmental net gain on lease incentive		(8,053)			_	—		(8,053)
Harsco Environmental segment property, plant and equipment impairment		14,099		_	_	—		14,099
Harsco Environmental segment accounts receivable provision		5,284			_	—		5,284
Harsco Rail segment provision for forward losses on contracts and contract- related costs (a)		_		_	42,849	_		42,849
Harsco Rail segment net gain on sale of asset		—			(2,374)	—		(2,374)
Operating income (loss) excluding unusual items		90,111		76,974	8,267	(37,468)		137,884
Depreciation		113,572		23,252	—	2,132		138,956
Amortization		4,029		24,584	 —	—		28,613
Adjusted EBITDA		207,712		124,810	8,267	(35,336)		305,453
Revenues, as reported	\$	1,140,904	\$	928,321	\$ 296,795		\$	2,366,020
Adjusted EBITDA margin (%)		18.2 %		13.4 %	2.8 %	-		12.9 %
Capital expenditures		104,045		32,100	2,453	427		139,025
Expenditures for intangible assets		_		503	_	_		503
Proceeds from sale of assets		(2,348)		(674)	(3,969)	_		(6,991)
Net capital expenditures		101,697		31,929	(1,516)	427		132,537
Adjusted EBITDA, less net capital expenditures		106,015		92,881	 9,783	(35,763)		172,916
Adjusted EBITDA, less net capital expenditures, margin (%)		9.3 %		10.0 %	3.3 %			7.3 %
(a) Relates principally to the SBB, Deutsche Bahn and Network Rail contracts.								



### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA, LESS NET CAPITAL EXPENDITURES, BY SEGMENT TO OPERATING INCOME (LOSS), AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	En	Harsco vironmental	C	Clean Earth	I	Harsco Rail	Corporate	Consolidated Totals
Twelve Months Ended December 31, 2022:								
Operating income (loss), as reported	\$	59,559	\$	(81,785)	\$	(43,680)	\$ (34,989)	\$ (100,895)
Corporate strategic costs		—		—		—	4,360	4,360
Segment severance costs		4,156		2,577		1,500	_	8,233
Segment goodwill and other intangible asset impairment charges		15,000		104,580		—	_	119,580
Clean Earth segment contingent consideration adjustment		_		(827)		—	_	(827)
Harsco Rail segment provision for forward losses on contracts (a)				—		44,513	—	44,513
Operating income (loss) excluding unusual items		78,715		24,545		2,333	(30,629)	74,964
Depreciation		108,880		18,836		—	1,996	129,712
Amortization		6,809		24,299		—	—	31,108
Adjusted EBITDA		194,404		67,680		2,333	(28,633)	235,784
Revenues, as reported	\$	1,061,239	\$	827,826	\$	244,917		\$ 2,133,982
Adjusted EBITDA margin (%)		18.3 %		8.2 %		1.0 %		11.0 %
Capital expenditures		109,508		21,996		1,618	4,038	137,160
Expenditures for intangible assets				184		_	_	184
Proceeds from sale of assets		(3,645)		(3,101)		(24)	(3,989)	(10,759)
Net capital expenditures		105,863		19,079		1,594	49	126,585
Adjusted EBITDA, less net capital expenditures		88,541		48,601		739	(28,682)	109,199
Adjusted EBITDA, less net capital expenditures, margin (%)		8.3 %		5.9 %		0.3 %		5.1 %

(a) Relates principally to the SBB, Deutsche Bahn and Network Rail contracts.



### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA, LESS NET CAPITAL EXPENDITURES, BY SEGMENT TO OPERATING INCOME (LOSS), AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	En	Harsco vironmental	 Clean Earth	Harsco Rail		Corporate	Consolidated Totals
Twelve Months Ended December 31, 2021:							
Operating income (loss), as reported	\$	103,402	\$ 25,639	\$ (22,812)	\$	(36,676)	\$ 69,553
Corporate strategic costs		—	—	—		4,628	4,628
Segment severance costs		(900)	390	2,351		—	1,841
Harsco Rail segment provision for forward losses on contracts (a)			 	 33,419	_	—	33,419
Operating income (loss) excluding unusual items		102,502	26,029	12,958		(32,048)	109,441
Depreciation		105,830	19,672	4,047		1,900	131,449
Amortization		8,052	 24,180	 282		—	32,514
Adjusted EBITDA		216,384	69,881	 17,287		(30,148)	273,404
Revenues, as reported	\$	1,068,082	\$ 780,316	\$ 298,646	_		\$ 2,147,044
Adjusted EBITDA margin (%)		20.3 %	 9.0 %	5.8 %	)		12.7 %
Capital expenditures		137,228	18,403	1,406		1,289	158,326
Expenditures for intangible assets			358	_		_	358
Proceeds from sale of assets		(16,291)	 (211)	 (222)			(16,724)
Net capital expenditures		120,937	 18,550	 1,184		1,289	141,960
Adjusted EBITDA, less net capital expenditures		95,447	 51,331	 16,103	_	(31,437)	131,444
Adjusted EBITDA, less net capital expenditures, margin (%)		8.9 %	 6.6 %	 5.4 %	 ) =		6.1 %

(a) Relates principally to the SBB, Deutsche Bahn and Network Rail contracts.



### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA, LESS CAPITAL EXPENDITURES, BY SEGMENT TO OPERATING INCOME (LOSS), AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	Env	Harsco vironmental	Cle	an Earth(a)	н	larsco Rail	Corporate	Consolidated Totals
Twelve Months Ended December 31, 2020:								
Operating income (loss), as reported	\$	59,006	\$	16,096	\$	20,219	\$ (74,240)	\$ 21,081
Corporate strategic costs		_		_		_	48,493	48,493
Corporate contingent consideration adjustments		_		_		_	2,301	2,301
Segment severance costs		7,399		_		_	_	7,399
Clean Earth segment integration costs		_		1,859		_	_	1,859
Operating income (loss) excluding unusual items		66,405		17,955		20,219	(23,446)	81,133
Depreciation		100,971		17,450		5,113	2,022	125,556
Amortization		7,825		22,814		337		30,976
Adjusted EBITDA		175,201		58,219		25,669	(21,424)	237,665
Revenues, as reported	\$	914,445	\$	619,588	\$	329,831		\$ 1,863,864
Adjusted EBITDA margin (%)		19.2 %		9.4 %		7.8 %		12.8 %
Capital expenditures		99,056		12,612		7,962	488	120,118
Expenditures for intangible assets		_		317		_	_	317
Proceeds from sale of assets		(5,907)		(146)		(150)	(1)	(6,204)
Net capital expenditures		93,149		12,783		7,812	487	114,231
Adjusted EBITDA, less net capital expenditures		82,052		45,436		17,857	(21,911)	123,434
Adjusted EBITDA, less net capital expenditures, margin (%)		9.0 %		7.3 %		5.4 %		6.6 %

(a) The Company's acquisition of ESOL closed on April 6, 2020.



#### ENVIRI CORPORATION RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS), INCLUDING HARSCO INDUSTRIAL FOR THE SIX MONTHS ENDED JUNE 30, 2019, AS REPORTED, BY SEGMENT (Unaudited)

(In thousands)	Harsco ronmental	Cle	<b>an Earth</b> (a)	На	arsco Rail	Co	orporate	rsco strial	Со	nsolidated Totals
Twelve Months Ended December 31, 2019:										
Operating income (loss) from continuing operations, as reported	\$ 112,298	\$	20,009	\$	23,708	\$	(51,736)	\$ —	\$	104,279
Corporate strategic costs	—		—		—		25,152	—		25,152
Segment severance costs	_		1,855		_		_	_		1,855
Segment change in fair value to contingent consideration liability	(8,505)		825		—		_	—		(7,680)
Harsco Environmental segment accounts receivable provision	6,174		—		—		—	—		6,174
Harsco Environmental segment exit site-related adjustments	(2,427)		—		—		—	—		(2,427)
Harsco Rail segment improvement initiative costs	 				4,830			 		4,830
Operating income (loss), excluding unusual items, from continuing operations	107,540		22,689		28,538		(26,584)	_		132,183
Depreciation	104,840		4,932		4,554		2,737	_		117,063
Amortization	 7,286		7,923		322		_	 —		15,531
Adjusted EBITDA from continuing operations	219,666		35,544		33,414		(23,847)	 _		264,777
Operating income from discontinued operations - the former Harsco Industrial segment (b)	—		—		—		—	38,834		38,834
Depreciation from discontinued operations - the former Harsco Industrial segment (b)	_		_		_		_	2,740		2,740
Amortization from discontinued operations -the former Harsco Industrial segment (b)	_		_		_		_	561		561
Adjusted EBITDA, including the former Harsco Industrial segment	\$ 219,666	\$	35,544	\$	33,414	\$	(23,847)	\$ 42,135	\$	306,912

(a) The Company's acquisition of Clean Earth closed on June 28, 2019.

(b) Includes operating income, depreciation and amortization from the former Harsco Industrial segment for the six months ended June 30, 2019 related to the period prior to being reclassified into discontinued operations.



### ENVIRI CORPORATION RECONCILIATION OF CONSOLIDATED ADJUSTED EBITDA TO CONSOLIDATED INCOME (LOSS) FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

		Twelve Mo	nths Ended	
		Decem		
(In thousands)	 2023	 2022	2021	2020
Consolidated income (loss) from continuing operations	\$ (84,565)	\$ (172,931)	\$ 6,965	\$ (28,160)
Add back (deduct):				
Equity in (income) loss of unconsolidated entities, net	761	178	302	(186)
Income tax expense (benefit)	31,134	4,857	10,094	(2,779)
Defined benefit pension expense (income)	21,574	(8,933)	(15,794)	(7,229)
Facility fee and debt-related expense (income)	10,762	2,956	5,506	1,920
Interest expense	107,081	76,807	64,961	59,689
Interest income	(6,809)	(3,829)	(2,481)	(2,174)
Depreciation	138,956	129,712	131,449	125,556
Amortization	28,613	31,108	32,514	30,976
Unusual items:				
Corporate strategic costs	6,360	4,360	4,628	48,493
Corporate contingent consideration adjustment	(828)		—	2,301
Segment severance costs	609	8,233	1,841	7,399
Segment goodwill and other intangible asset impairment charge	—	119,580	—	
Harsco Environmental segment net gain on lease incentive	(8,053)	—	—	—
Harsco Environmental segment property, plant and equipment impairment	14,099		_	
Harsco Environmental segment accounts receivable provision	5,284	—	—	
Clean Earth segment contingent consideration adjustment	—	(827)	—	
Clean Earth segment integration costs	—	—	—	1,859
Harsco Rail segment provision for forward losses on contracts and contract-related costs (a)	42,849	44,513	33,419	
Harsco Rail segment net gain on sale of asset	(2,374)	—	<u> </u>	
Consolidated adjusted EBITDA	\$ 305,453	\$ 235,784	\$ 273,404	\$ 237,665

(a) Relates principally to the SBB, Deutsche Bahn and Network Rail contracts.



### ENVIRI CORPORATION RECONCILIATION OF CONSOLIDATED ADJUSTED EBITDA TO CONSOLIDATED INCOME (LOSS), INCLUDING HARSCO INDUSTRIAL FOR THE SIX MONTHS ENDED JUNE 30, 2019, AS REPORTED (Unaudited)

	Twelve	Months Ended
(In thousands)	Dece	mber 31, 2019
Consolidated income (loss) from continuing operations	\$	36,530
Add back (deduct):		
Equity in (income) loss of unconsolidated entities, net		(273)
Income tax expense (benefit)		20,214
Defined benefit pension expense (income)		5,493
Facility fee and debt-related expense (income)		7,704
Interest expense		36,586
Interest income		(1,975)
Depreciation		117,063
Amortization		15,531
Unusual items:		
Corporate strategic costs		25,152
Segment severance costs		1,855
Segment change in fair value to contingent consideration liability		(7,680)
Harsco Environmental segment accounts receivable provision		6,174
Harsco Environmental segment exit site-related adjustments		(2,427)
Harsco Rail segment improvement initiative costs		4,830
Consolidated adjusted EBITDA from continuing operations		264,777
Discontinued operations - adjusted EBITDA attributable from the former Harsco Industrial segment (a)		42,135
Consolidated adjusted EBITDA, including the former Harsco Industrial segment	\$	306,912

(a) Includes operating income, depreciation and amortization for the six months ended June 30, 2019 related to the period prior to the former Harsco Industrial segment being reclassified into discontinued operations.

# RECONCILIATION OF NON-GAAP MEASURES



### ENVIRI CORPORATION RECONCILIATION OF CONSOLIDATED ADJUSTED EBITDA TO CONSOLIDATED INCOME FROM CONTINUING OPERATIONS (Unaudited)

		elve I	ojected Months En Iber 31, 20		
(In millions)	 Low		id-Range	27	High
Consolidated loss from continuing operations	\$ (32)	\$	(24)	\$	(15)
Add back (deduct):					
Income tax (income) expense	28		31		33
Facility fees and debt-related (income) expense	11		11		11
Net interest	111		109		106
Defined benefit pension (income) expense	17		17		17
Consolidated operating income (loss)	 136	(a)	144		153 <sub>(a</sub>
Depreciation and amortization	181		181		181
Consolidated EBITDA	 316		325		333
Unusual items:					
Corporate strategic costs	1		1		1
Corporate net gain on sale of assets	(3)		(3)		(3)
Harsco Rail segment remeasurement of long-lived assets	11		11		11
Consolidated adjusted EBITDA	\$ 325	\$	334	\$	342
Consolidated total revenues	\$ 2,400	\$	2,415	\$	2,448
Consolidated adjusted EBITDA margin (%)	 13.5 %	6	13.8 %		14.0 %

(a) Does not total due to rounding.



### ENVIRI CORPORATION RECONCILIATION OF CONSOLIDATED ADJUSTED EBITDA TO CONSOLIDATED OPERATING INCOME (LOSS) (Unaudited)

	Projected Twelve Months Ended December 31, 2027			
(In millions)		Low		High
Consolidated operating income	\$	214	\$	239
Depreciation and amortization		211		211
Adjusted EBITDA	\$	425	\$	450

# RECONCILIATION OF NON-GAAP MEASURES



### ENVIRI CORPORATION RECONCILIATION OF CLEAN EARTH ADJUSTED EBITDA TO CLEAN EARTH OPERATING INCOME (LOSS) (Unaudited)

	Clean Earth					
	Projected Twelve Months En					
(In millions)	Decem	ber 31, 2024				
Operating income	\$	84				
Depreciation and amortization		58				
Adjusted EBITDA	\$	142				
Total revenues	\$	951				
Adjusted EBITDA margin (%)		15 %				



### ENVIRI CORPORATION RECONCILIATION OF CLEAN EARTH ADJUSTED EBITDA TO CLEAN EARTH OPERATING INCOME (LOSS) (Unaudited)

	Clean Earth Projected Twelve Months Ended December 31, 2027						
(In millions)		Low		High			
Consolidated operating income	\$	118	\$	133			
Depreciation and amortization		67		67			
Adjusted EBITDA	\$	185	\$	200			
Total revenues	\$	1,102	\$	1,130			
Adjusted EBITDA margin (%)		17 %		18 %			

# RECONCILIATION OF NON-GAAP MEASURES



#### ENVIRI CORPORATION RECONCILIATION OF HARSCO ENVIRONMENTAL ADJUSTED EBITDA TO HARSCO ENVIRONMENTAL OPERATING INCOME (LOSS) (Unaudited)

	Harsco Environmental
(In millions)	Projected Twelve Months Ended December 31, 2024
Operating income	\$ 86
Depreciation and amortization	121
Adjusted EBITDA	<u>\$</u> 207
Total revenues	\$ 1,151
Adjusted EBITDA margin (%)	18 %



### ENVIRI CORPORATION RECONCILIATION OF HARSCO RAIL ADJUSTED EBITDA TO HARSCO RAIL OPERATING INCOME (LOSS) (Unaudited)

	т	Harsco Rail Projected Twelve Months Ended December 31, 2024			
_(In millions)	L	.ow		Hlgh	
Operating income	\$	3	\$	5	
Depreciation and amortization		4		4	
Unusual items:					
Harsco Rail segment remeasurement of long-lived assets		11		11	
Adjusted EBITDA	\$	18	\$	20	



#### ENVIRI CORPORATION RECONCILIATION OF CLEAN EARTH ADJUSTED SEGMENT FREE CASH FLOW TO CLEAN EARTH NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES<sup>(a)</sup> (Unaudited)

		Clean Earth							
	Twelve Months Ended								
		December 31							
(In thousands)	2020 2021 2022						2023		
Net cash (used) provided by operating activities	\$	67,765	\$	72,115	\$	55,641	\$	137,637	
Less capital expenditures		(12,612)		(18,403)		(21,996)		(32,100)	
Less expenditures for intangible assets		(317)		(358)		(184)		(503)	
Plus total proceeds from sales of assets (b)		146		211		3,101		674	
Adjusted segment free cash flow	\$	54,982	\$	53,565	\$	36,562	\$	105,708	

(a) Segment free cash flow may not necessarily reflect free cash flow as if the segment was a separate, stand-alone entity due to items such as the allocation of certain income tax payments and timing of insurance claim payments.(b) Asset sales are a normal part of the business model.



#### ENVIRI CORPORATION RECONCILIATION OF CLEAN EARTH ADJUSTED SEGMENT FREE CASH FLOW TO CLEAN EARTH NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES (Unaudited)

	Clean Ea				
		Projected			
	Twelve Months Ended December 31, 2027				
(In millions)		Low		High	
Net cash (used) provided by operating activities	\$	190	\$	210	
Less capital expenditures		(43)		(52)	
Adjusted free cash flow	\$	147	\$	158	
Total revenues	\$	1,102	\$	1,130	
Adjusted segment free cash flow margin (%)		13 %		14 %	



#### ENVIRI CORPORATION RECONCILIATION OF HARSCO ENVIRONMENTAL SEGMENT ADJUSTED FREE CASH FLOW TO HARSCO ENVIRONMENTAL NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES<sup>(a)</sup> (Unaudited)

	Harsco Environmental							
	Twelve Months Ended							
	December 31							
(In thousands)	2020 2021 2022 2						2023	
Net cash (used) provided by operating activities	\$	158,779	\$	171,944	\$	124,678	\$	177,444
Less capital expenditures		(99,056)		(137,228)		(109,508)		(104,045)
Plus capital expenditures for strategic ventures (b)		3,650		3,660		1,789		3,020
Plus total proceeds from sales of assets (c)		5,907		16,291		3,645		2,348
Adjusted segment free cash flow	\$	69,280	\$	54,667	\$	20,604	\$	78,767

(a) Segment free cash flow may not necessarily reflect free cash flow as if the segment was a separate, stand-alone entity due to items such as the allocation of certain income tax payments and timing of insurance claim payments.
 (b) Capital expenditures for strategic ventures represent the partner's share of capital expenditures in certain ventures consolidated in the Company's consolidated financial statements.
 (c) Asset sales are a normal part of the business model.

